

Local Market Update for June 2018

A Research Tool Provided by the Pacific West Association of REALTORS®



90630 – Cypress

Orange County

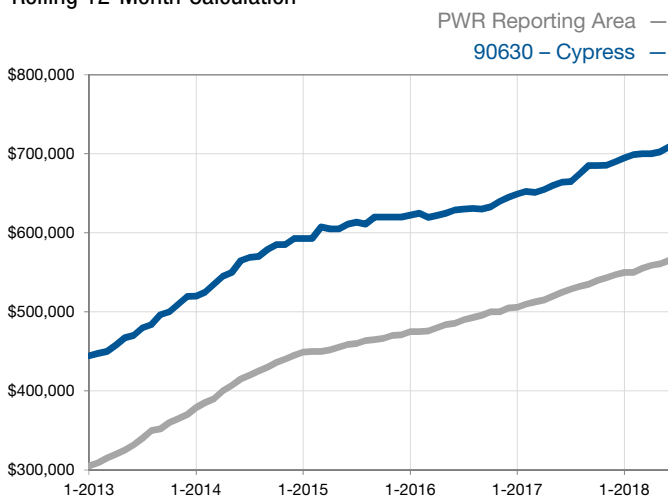
Single Family Key Metrics	June			Last 12 Months		
	2017	2018	Percent Change	Thru 6-2017	Thru 6-2018	Percent Change
New Listings	31	36	+ 16.1%	338	336	- 0.6%
Pending Sales	32	18	- 43.8%	290	286	- 1.4%
Closed Sales	48	35	- 27.1%	292	299	+ 2.4%
Days on Market Until Sale	25	17	- 32.0%	43	32	- 25.6%
Median Sales Price*	\$685,000	\$695,000	+ 1.5%	\$664,000	\$709,000	+ 6.8%
Average Sales Price*	\$705,120	\$753,152	+ 6.8%	\$684,695	\$738,730	+ 7.9%
Percent of Original List Price Received*	98.2%	99.7%	+ 1.5%	97.8%	98.1%	+ 0.3%
Inventory of Homes for Sale	51	51	0.0%	--	--	--
Months Supply of Inventory	2.1	2.1	0.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

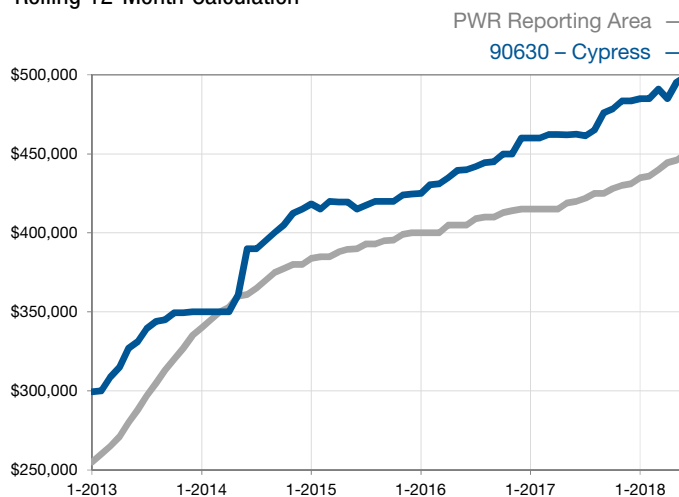
Townhouse-Condo Key Metrics	June			Last 12 Months		
	2017	2018	Percent Change	Thru 6-2017	Thru 6-2018	Percent Change
New Listings	10	14	+ 40.0%	128	125	- 2.3%
Pending Sales	11	4	- 63.6%	115	100	- 13.0%
Closed Sales	8	7	- 12.5%	121	111	- 8.3%
Days on Market Until Sale	15	20	+ 33.3%	38	24	- 36.8%
Median Sales Price*	\$493,500	\$510,000	+ 3.3%	\$462,500	\$499,000	+ 7.9%
Average Sales Price*	\$487,375	\$486,486	- 0.2%	\$458,012	\$499,657	+ 9.1%
Percent of Original List Price Received*	99.3%	100.3%	+ 1.0%	98.7%	99.4%	+ 0.7%
Inventory of Homes for Sale	19	20	+ 5.3%	--	--	--
Months Supply of Inventory	2.0	2.4	+ 20.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.